Date	Event	Instructions	Attachments	Contact Method	Acct. Mgmt.
Dec 1	(1010) Presidents Letter	<ul><li> To dues paying members</li><li> Ann Dues (+) Outstanding Balance</li></ul>	<ul><li> Dues Statement</li><li> Auto Pay Instructions</li></ul>	<ul><li>Email <u>and</u></li><li>USPS</li></ul>	
Jan 1			·		Post Dues to A/R
Jan 15	(1015) Reminder Letter	To all dues paying members	Auto pay Instructions	<ul><li>Email <u>or</u></li><li>USPS</li></ul>	USPS <u>only</u> if no email address
Feb 1	Post Late Fee + 18% Interest				\$25 Late Fee
Feb 10	(1020) Delinquent Notice	To members w/unpaid current year dues	<ul><li>Account Statement</li><li>Auto-pay Plan</li><li>Fine &amp; Enforcement Policy</li></ul>	• USPS	
Feb 25	(1025) Collection Call	<ul> <li>To Members w/unpaid current year dues</li> <li>Phone Talking Points</li> <li>If no answer, leave Vmail &amp; Email or USPS</li> </ul>	Dues & Late Charges to Date	• Telephone	Log Call Contact
Mar 1	Post Late Fee+ 18% Interest				\$25 Late Fee
Mar 10 (30-Days 3/1)	(1030) 60-Day Notice	To members with unpaid current year dues		<ul><li>Email <u>or</u></li><li>USPS</li></ul>	
Apr 1	Post Late Fee+ 18% Interest				\$25 Late Fee
<b>Apr 10</b> (60-Days 4/1)	(1035) Collection Call	<ul> <li>To Members w/unpaid current year dues</li> <li>Phone Talking Points</li> <li>If no answer, leave Vmail &amp; Email or USPS</li> </ul>	Dues & Late Charges to Date	• Telephone	Log Call Contact
Apr 25	(1040) Attorney Request	Email Request Letter to Attorney	<ul><li>Delinquent Members Stmts</li><li>Copy of Prior Atty Letter Sample</li></ul>	Email	Post Lien Fees Lien Cc to Mem
May 1	Post Late Fee+ 18% Interest				\$25 Late Fee
<b>May 25</b> (90-Days 5/1)	(1045) Lien Filing	• File Lien (Include Acct Balance + Fees + 18% Interest + Filing Fees + Legal Fees	N/A	N/A	Log Call Contact
Jun 1 (120 Days)	Post Late Fee+ 18% Interest				\$25 Late Fee
Jun 25	(1050) Claim Filing	<ul> <li>File Claim with Court</li> <li>Acct Bal + Interest, Legal, Filing Fees (+) 18% interest &amp; \$100 Late Fee/Month</li> </ul>	<ul><li>Delinquent Member Statements</li><li>Sample of Prior Atty Letter</li></ul>	Email	\$25 Late Fee
Jul 1 (150-Days)	Post Late Fee+ 18% Interest				\$100 Late Fee
<b>Aug 1</b> (180-Days)	Post Late Fee+ 18% Interest				\$100 Late Fee
<b>Sep 1</b> (210-Days)	Post Late Fee+ 18% Interest				\$100 Late Fee
Oct 1 (240-Days)	Post Late Fee+ 18% Interest				\$100 Late Fee
<b>Nov 1</b> (270-Days)	Post Late Fee+ 18% Interest				\$100 Late Fee
<b>Dec 1</b> (300-Days)	Update Lien	\$750 Fees + Interest + Lega + Filing Costs			\$100 Late Fee
	(1075) Settlement Memo (1076) Settlement Agree (1077) Default Notice	Prepare based on agreed amount and terms If in default, Prepare & send Default Notice	Account Statement & Agreement	USPS Cert RRR	Post Late Fees (+) Interest